



Quarrying machinery on the move

The specialists

There are many different services provided within the haulage industry and many companies try to provide as many of these as possible, but there are a few that concentrate on a specific areas of transport.

Kildare based Kane International is a leader in the field of low loader work and such is the experience gained by the company since its inception that their expertise is used all over the world.

The transportation of heavy machinery is certainly a specialised area that many hauliers try and avoid given the awkward nature of the work, but it is an area that Kane International managing director Brian Kane thrives in.

Brian has an extensively knowledge in the haulage industry and has developed a reputation for providing a reliable and efficient service to a large customer base, which extends across Europe and further afield.

Operating from a number of ports throughout Europe means that paperwork is a top priority in order to make sure a delivery is made on time.

"There is a huge amount of legislation to be sorted for any journey and everything has to be in order or the cargo could be held up for weeks and if that happens the customer will not be too happy. Thankfully we have the experience to make sure that everything is correct," revealed Brian.

"We would operate mainly from ports in Holland, Belgium, Germany and England, depending on where the load was being shipped to or from. We have shipped machinery to the likes of Australia and this would go through Southampton port where it all would be vetted."

Brian admitted that there are a lot more hauliers operating in this area since the Celtic Tiger signalled its last roar a few years back as work is scarce.

"We would be kept going, but we are certainly not as

busy as we use to be as is the case for everyone I suppose at the moment. There are a lot of hauliers doing low loader work now, and they are trying to undercut everyone else, which is not helping anyone."

Kane International take great pride in the work that they do and every piece of machinery that passes through their hands is treated with the utmost of care.

"A customer wants a machine delivered in the condition that they bought it in. All machinery that we carry would be washed and vetted before it is shipped to the customer. We have been involved in some massive jobs over the years and you learn from every job you do and try to improve on that area."

Despite the recession that has gripped the nation tighter than a vice forcing a number of banks and collection agencies to repossess machinery, Brian stated that it was an area that they were never interested in getting involved.

"We never went into repossession work at all. We stayed busy in other areas, so decided to stay clear of it. We have carried machinery to auctions for banks, but have not been directly involved in repossession work."

Signs that the country could be finding its feet once again are seen in the fact that Kane International are actually importing more machinery than it is exporting at present.

"We have found a swing in business and there are a good few imports into the country now, which is a good sign. We actually brought in a 20-tonne machine recently and that was the first we brought in for five years."

Brian did try his hand at refrigeration work a few years back, but he admitted that the rates meant that it was virtually impossible to keep going.

"I got into some refrigeration work around 2001, but pulled the pin on that fairly quickly. The rates were terrible, so I decided to just concentrate on the low loader work. There are plenty of overheads to contend with in this industry, fuel and rates are the main two now."

Last year, Brian added another truck to the fleet, which means that he has four trucks on the road now as well as eight low loader trailers, which are kept in excellent condition.



Nothing is too big for Kane International



Low loader work is a speciality for Kane International



You bring it and Kane will move it